Brilliant Networking: What the Best Networkers Know, Say & Do, 2nd ed.



Being brilliant at networking is the essential skill for personal and career success, whether going after a dream job, branching out and starting a business or simply to meet new people. With new and updated chapters, the second edition of this book will show you how to become a brilliant networker. Packed full of tried and tested techniques and secrets from some of the UKs most successful networkers, Brilliant Networking, Second Edition contains useful tools, anecdotes and real life examples of people who have used networking to secure their dream jobs, make career moves, grow their business or even find their life partner, to those who network and connect people professionally for a living.

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