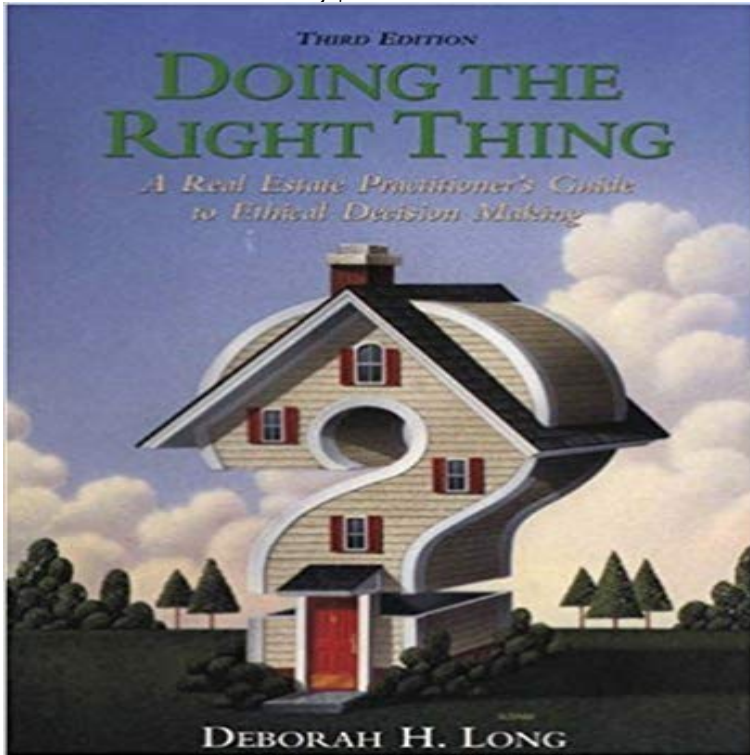


Doing the Right Thing: A Real Estate Practitioners Guide to Ethical Decision Making



Doing the Right Thing is designed to help readers recognize and resolve the different ethical problems and issues they will encounter in daily practice as real estate professionals. As they work through the various real-life case studies and provocative discussion questions, they will become aware of their personal values and principles; formulate a personal code of ethics; become more aware of laws and regulations; and develop and implement a rational model for ethical decision-making.

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