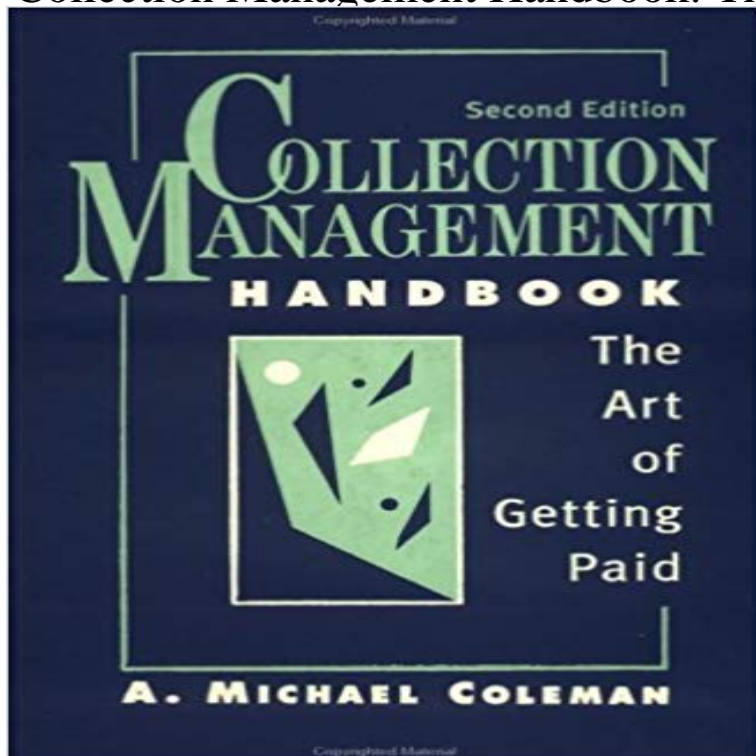


Collection Management Handbook: The Art of Getting Paid, 2nd Edition



No matter how successful a sales operation is, if customers don't pay their bills, the company is left holding the bag. Companies across the country are out billions of dollars in delinquent money. This book shows companies how to use a variety of new credit collection techniques to successfully collect their outstanding bills.

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